

Historic, Archive Document

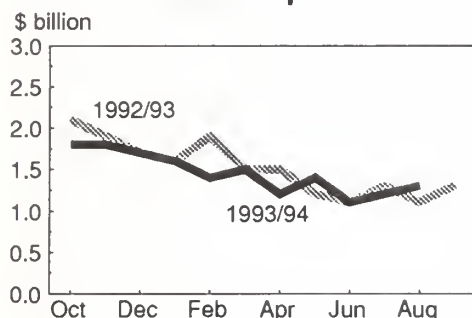
Do not assume content reflects current scientific knowledge, policies, or practices.

U.S. Agricultural Trade Update

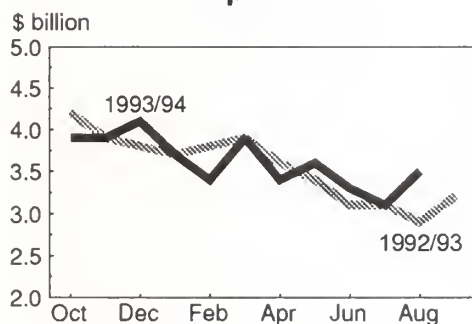
Economic Research Service
U.S. Department of Agriculture

October 24, 1994

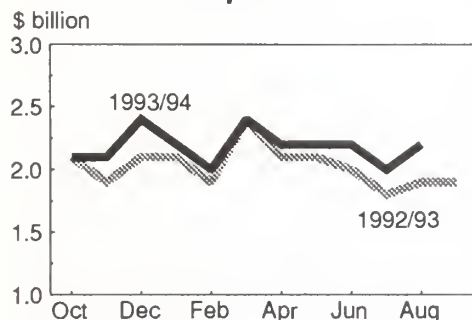
Trade Surplus



Exports



Imports



Trade Surplus Grows - The U.S. agricultural trade surplus increased \$65 million to \$1.2 billion in August. Import value rose due to an increase in the value of coffee but was offset by higher exports as the harvest progressed. The fiscal 1994 year-to-date (October 1993 to August 1994) surplus was \$15.9 billion, \$1 billion below a year earlier (table 3).

Exports Up - Agricultural exports rose 12 percent in August to \$3.5 billion and were 19 percent over August 1993. Cumulative fiscal 1994 exports of \$40 billion were 1 percent greater than last year.

Horticultural export value gained 10 percent for the year to date, to \$7.1 billion, and its share of total exports rose from 16 to 18 percent. Grains and oilseeds both declined in share, but livestock and meats gained.

Fiscal 1994 vegetable exports through August increased 7 percent to \$3.2 billion. Value gains of 18 percent for prepared vegetables (such as potato chips and tomato products), and 14 percent for frozen vegetables pushed total exports up despite a 5-percent decline for fresh vegetables. Potatoes and sweet corn, much of which went to Japan, were the two major frozen vegetables exported.

Fruit export value rose 10 percent from fiscal 1993 to \$2.3 billion. Apple shipments of \$376 million gained due to shipments to Mexico, Hong Kong, and Taiwan. Grape export value increased 14 percent, with higher shipments to Mexico.

Fiscal 1994 nut export value increased despite a decline in volume. The export unit value for almonds, the major type shipped, rose over \$1,000 a ton due to low world production in the 1993/94 crop year. Germany and Japan were the primary importers of U.S. almonds.

Wheat exports for August totaled 2.8 million tons, 3 percent over August 1993. Japan purchased 371,000 tons, China 349,000 tons, and Egypt 298,000 tons. The FSU, Algeria, the Philippines, and South Korea were also major buyers. Year-to-date shipments of 27.9 million tons were 16 percent below the same period in fiscal 1993.

Com exports totaled 2.9 million tons, 8 percent higher than August 1993. Japan imported 960,000 tons, and Taiwan

338,000 tons. Mexico imported 236,000 tons of U.S. corn, and Saudi Arabia and Egypt both took over 200,000 tons. Year-to-date corn shipments of 30.1 million tons were 21 percent behind fiscal 1993.

Soybean exports surged to 1.1 million tons in August, as the new crop entered the market. Shipments were 65 percent greater than August 1993, reflecting the larger crop. Japan took 321,000 tons, followed by Mexico with 221,000 tons. The Netherlands and Taiwan were also major importers. October-August exports of 15.2 million tons were 22 percent below fiscal 1993.

Cotton exports slowed to 116,000 tons, but were still 87 percent over August 1993. Exports to China reached nearly 300,000 tons for the year. Total year-to-date shipments were 1.5 million tons.

Imports Gain - Agricultural imports of \$2.2 billion were up 13 percent from July and exceeded August 1993 by 17 percent. Import values for coffee, grains and feeds, oilseeds, and vegetables increased for the fiscal year to date. October-August imports of \$24 billion were up 7 percent from last fiscal year. (Tom Capehart, 202-219-1262)

Two Leading Import Sources - Canada continues to be the main source of agricultural imports in fiscal 1994, accounting for 20 percent by value through August. Canadian shipments to the United States totaled \$4.8 billion; 25 percent were grains and feeds, 10 percent were meats, and 15 percent were live cattle. The value of Canadian shipments to the U.S. was up 19 percent this year, due to increases in grain, notably wheat, and oilseeds and oil, primarily rapeseed and rapeseed oil. Mexico follows Canada at \$2.7 billion; 12 percent of total U.S. agricultural import value through August. Vegetables made up 39 percent of Mexican exports, and cattle comprised 15 percent. Tomatoes, onions, cucumbers, and cauliflower were the primary vegetables shipped. Fruits, dominated by melons, mangos, and bananas, accounted for 13 percent. Coffee was 11 percent, and beer accounted for 6 percent of Mexico-to-U.S. trade.

Table 1--U.S. agricultural exports: Quantity and value by commodity

Quantity and unit	October-August				August			
	Thousand units		Thousand dollars		Thousand units		Thousand dollars	
	92-93	93-94	92-93	93-94	1993	1994	1993	1994
Total agricultural exports (NA)	--	--	39,369,580	39,951,833	--	--	2,945,592	3,513,585
Animals and animal products (NA)	--	--	7,219,326	7,843,581	--	--	648,086	783,132
Animals live - excluding poultry (NO)	--	--	333,691	434,676	--	--	22,130	39,576
Cattle and calves - live (NO)	149	186	108,404	151,707	7	20	6,186	15,488
Horses, mules, burros-live (NO)	59	51	161,193	221,603	5	6	9,512	18,207
Swine - live (NO)	59	47	12,138	9,392	4	5	775	775
Sheep and lambs (NO)	765	767	25,775	26,700	79	72	2,708	2,477
Other live animals (NA)	--	--	26,180	25,273	--	--	2,949	2,628
Meats & meat prods, ex. poultry (MT)	1,061	1,185	3,063,269	3,155,980	93	123	273,116	321,189
Beef and veal (MT)	394	445	1,858,986	1,939,627	37	47	170,080	202,766
Beef & veal - fresh or frozen (MT)	381	433	1,811,702	1,892,133	35	46	165,515	198,582
Beef - prepared or preserved (MT)	13	12	47,284	47,494	1	1	4,565	4,184
Horsemeat-fresh, chilled, frozen (MT)	33	21	99,577	66,338	2	2	7,326	5,545
Pork (MT)	124	155	424,211	471,831	11	15	36,012	46,785
Pork - fresh or frozen (MT)	105	132	378,761	412,449	10	12	32,695	40,388
Pork - prepared or preserved (MT)	18	23	45,449	59,382	1	2	3,317	6,397
Variety meats, edible offals (MT)	328	339	531,149	485,098	30	34	45,454	48,595
Other meats - fresh or prep (MT)	179	223	139,579	183,903	12	25	13,460	16,965
Poultry and poultry products (NA)	--	--	1,195,348	1,556,903	--	--	119,901	149,020
Poultry - live (NA)	--	--	114,046	109,532	--	--	10,997	10,403
Baby chicks (NO)	47,158	55,225	95,631	96,505	5,505	6,317	9,672	9,477
Other live poultry (NA)	--	--	18,415	13,028	--	--	1,325	926
Poultry meats (MT)	893	1,243	937,285	1,286,084	99	123	96,530	122,779
Chicken - fresh or frozen (MT)	752	1,096	668,313	1,004,520	84	109	69,246	97,473
Turkeys - fresh or frozen (MT)	85	92	124,998	140,549	9	8	13,171	11,594
Other poultry - fresh or froz (MT)	10	9	14,857	12,380	1	1	1,304	1,079
Poultry meats - prep or pres (MT)	46	46	129,117	128,635	5	4	12,809	12,634
Feathers and downs, crude (MT)	2	2	15,247	18,933	0	0	1,051	1,703
Eggs and products (NA)	--	--	128,769	142,353	--	--	11,324	14,134
Dairy products (MT)	--	--	690,802	659,238	--	--	59,507	64,069
Evaporated & condensed milk (MT)	12	17	12,856	11,999	1	2	546	2,934
Nonfat dry milk (MT)	80	65	139,584	111,741	8	9	14,427	15,385
Butter & anhydrous milkfat (MT)	83	78	124,182	110,786	7	2	10,908	3,372
Cheese (MT)	15	18	49,325	59,898	1	2	4,621	5,623
Whey, fluid or dried (MT)	--	--	71,172	64,957	--	--	6,315	6,373
Other dairy products (MT)	--	--	293,683	299,856	--	--	22,689	30,383
Fats, oils, and greases (MT)	1,272	1,215	486,457	461,575	100	111	36,288	43,976
Lard (MT)	59	55	27,258	25,464	4	8	1,627	3,703
Tallow - inedible (MT)	912	851	331,359	304,338	65	75	22,490	27,905
Other animal fats & oils (MT)	301	309	127,839	131,773	31	27	12,170	12,369
Hides and skins, including furs (NA)	--	--	1,180,376	1,300,442	--	--	108,465	134,601
Bovine hides - whole (NO)	18,089	18,188	973,041	1,013,491	1,776	1,877	90,758	113,188
Other cattle hides - pieces (NA)	--	--	16,711	30,643	--	--	4,711	3,028
Calf skins, whole (PC)	997	1,637	14,782	38,815	36	139	630	3,900
Equine hides, whole (PC)	164	127	4,483	3,148	12	9	341	253
Sheep and lamb skins (PC)	3,276	3,553	21,834	23,281	262	259	1,684	2,052
Other hides & skins, ex furs (NA)	--	--	56,972	70,951	--	--	4,530	6,969
Furskins (NA)	--	--	92,553	120,112	--	--	5,809	5,209
Mink pelts (NO)	3,043	3,033	53,918	74,693	130	92	3,456	2,460
Other furskins (NA)	--	--	38,635	45,419	--	--	2,353	2,750
Wool and mohair (MT)	4	6	10,549	21,841	0	1	1,067	3,310
Sausage casings (MT)	10	12	34,917	37,534	1	1	4,051	4,318
Bull semen (NA)	--	--	52,085	56,654	--	--	5,560	5,627
Misc animal prods - other (MT)	--	--	171,834	158,739	--	--	18,000	17,445
Grains and feeds (MT)	95,503	80,152	12,966,796	12,037,695	7,039	7,685	965,495	1,042,281
Wheat, unmilled (MT)	33,231	27,927	4,380,336	3,631,722	2,735	2,829	330,478	333,858
Wheat flour (MT)	1,004	977	200,849	188,811	35	111	8,615	21,437
Bulgur wheat (MT)	12	14	2,440	2,872	1	1	293	161
Other wheat products (MT)	38	38	35,029	39,589	3	5	2,721	4,753
Rice-paddy, milled, parboiled (MT)	2,447	2,258	700,820	836,416	249	144	64,911	42,135
Feed grains and products (MT)	46,691	36,791	4,825,128	4,367,304	3,070	3,484	331,791	367,268
Feed grains (MT)	46,158	36,243	4,674,852	4,206,880	3,023	3,438	318,027	353,285
Barley (MT)	1,552	1,451	162,391	137,476	133	151	14,817	12,450
Corn (MT)	38,244	30,127	3,875,314	3,521,684	2,507	2,881	264,354	298,205
Grain sorghums (MT)	6,282	4,645	625,106	544,490	375	405	37,647	42,593
Oats (MT)	80	19	11,999	3,169	8	0	1,209	38
Rye (MT)	0	1	42	62	0	0	0	0
Feed grain products (MT)	533	548	150,275	160,424	47	46	13,764	13,983
Popcorn (MT)	119	112	68,104	64,305	10	8	5,717	4,430
Blended food products (MT)	270	239	84,651	80,712	19	22	6,065	7,472
Other grain products (MT)	1,081	1,172	699,818	767,013	77	136	57,714	77,187
Feeds & fodders, excl. oilcake (MT)	10,610	10,624	1,969,621	2,058,952	841	946	157,191	183,580
Corn by-products (MT)	5,746	5,836	810,840	787,146	459	566	56,031	70,777
Alfalfa meal and cubes (MT)	609	407	86,892	62,209	70	25	10,229	3,598
Beet pulp (MT)	638	640	72,956	72,402	54	52	6,038	5,596
Citrus pulp pellets (MT)	753	707	67,002	68,871	2	9	349	893
Other feeds & fodders (MT)	2,866	3,034	931,931	1,068,324	257	294	84,546	102,716
Fruits & preparations, ex. juice (MT)	2,611	2,849	2,078,067	2,295,540	236	283	204,954	240,564
Fruits - fresh (MT)	2,210	2,473	1,507,788	1,719,927	195	244	142,885	179,404
Fruits - fresh - citrus (MT)	1,117	1,100	590,002	611,414	53	51	33,353	34,002
Grapefruit - fresh (MT)	437	451	218,007	222,794	8	14	4,286	6,559
Lemons and limes - fresh (MT)	123	118	93,055	98,521	8	9	8,987	12,333
Oranges & tangerines - fresh (MT)	556	529	277,605	288,386	37	29	20,061	15,054
Other citrus - fresh (MT)	1	1	1,334	1,712	0	0	19	56
Fruits - fresh - noncitrus (MT)	1,093	1,373	917,787	1,108,514	142	192	109,532	145,402

continued--

Table 1--U.S. agricultural exports: Quantity and value by commodity, continued

Quantity and unit	October-August				August			
	Thousand units		Thousand dollars		Thousand units		Thousand dollars	
	92-93	93-94	92-93	93-94	1993	1994	1993	1994
Apples, fresh (MT)	455	619	273,925	375,982	23	44	15,415	29,402
Berries, fresh (MT)	59	69	88,472	106,177	12	12	14,613	17,710
Cherries, fresh (MT)	26	31	111,068	130,839	0	0	863	546
Grapes, fresh (MT)	129	154	160,747	184,378	26	30	32,388	34,798
Melons, fresh (MT)	177	193	67,164	71,962	38	42	12,415	14,815
Peaches, fresh (MT)	55	70	50,859	56,530	14	22	10,880	15,667
Pears, fresh (MT)	88	123	54,035	67,313	7	11	4,257	5,263
Plums, fresh (MT)	48	59	44,990	48,156	16	26	13,049	20,653
Other noncitrus - fresh (MT)	56	55	66,527	67,177	5	6	5,652	6,548
Fruits - dried (MT)	198	175	310,612	326,768	21	18	36,932	34,332
Raisins - dried (MT)	109	111	160,221	177,081	13	13	21,648	20,611
Prunes - dried (MT)	79	53	125,341	125,322	7	5	13,878	11,439
Other dried fruits (MT)	10	10	25,050	24,365	1	1	1,406	2,282
Fruits - canned - excl. juice (MT)	109	105	119,820	111,738	10	8	11,406	8,777
Fruits - frozen, excl. juice (MT)	27	33	38,781	44,871	4	6	5,000	7,295
Other fruits - prep or pres (MT)	67	64	101,066	92,236	6	8	8,731	10,756
Fruit juices, including frozen (HL)	7,235	6,455	390,198	425,287	711	776	37,518	46,240
Apple juice (HL)	555	402	48,191	46,671	33	40	3,945	4,299
Grape juice (HL)	715	610	44,290	43,589	53	42	3,717	3,172
Grapefruit juice (HL)	824	565	51,937	46,677	67	63	4,091	4,911
Orange juice (HL)	4,099	3,703	194,154	216,143	456	475	20,814	24,495
Other fruit juices (HL)	1,041	1,175	51,626	72,206	101	157	4,950	9,362
Wine (HL)	1,083	1,101	150,856	159,477	99	126	14,269	17,928
Nuts and preparations (MT)	525	419	1,017,056	1,162,999	37	29	87,591	79,582
Almonds (shelled basis) (MT)	161	157	531,540	685,872	16	13	58,741	49,414
Filberts, hazelnuts (MT)	6	9	8,816	19,981	1	1	887	1,063
Peanuts, shelled or prep (MT)	262	145	190,132	153,669	16	10	12,173	12,317
Pistachio nuts (MT)	23	20	86,542	72,165	1	2	5,919	6,668
Walnuts, shelled or unshelled (MT)	46	60	115,625	146,729	1	1	2,454	4,468
Pecans, shelled or unshelled (MT)	10	10	38,520	33,303	0	1	2,894	2,480
Other nuts, shelled or prep (MT)	17	17	45,881	51,279	2	1	4,522	3,172
Vegetables and preparations (NA)	--	--	2,967,648	3,188,330	--	--	249,853	280,478
Vegetables - fresh (MT)	1,543	1,592	907,487	863,978	106	108	51,999	55,351
Asparagus, fresh (MT)	21	22	61,582	70,321	0	1	1,864	2,809
Broccoli, fresh (MT)	99	122	66,278	74,819	5	7	3,508	4,984
Carrots, fresh (MT)	82	74	29,893	27,411	2	2	758	1,064
Cabbage, fresh (MT)	36	36	15,057	13,579	1	2	415	864
Celery, fresh (MT)	112	114	49,651	36,371	12	5	1,133	1,866
Cauliflower, fresh (MT)	66	88	47,031	57,249	4	5	2,479	3,415
Corn, sweet, fresh (MT)	34	34	14,273	15,186	2	0	605	297
Cucumbers, fresh (MT)	38	31	16,012	15,136	3	3	1,042	1,002
Garlic, fresh (MT)	9	10	12,588	12,093	1	1	1,350	852
Lettuce - fresh (MT)	295	292	144,581	117,184	15	18	6,896	8,618
Mushrooms, fresh (MT)	7	4	21,613	13,644	0	0	778	557
Onions, fresh (MT)	163	159	64,914	60,017	29	25	9,476	7,407
Peppers, fresh (MT)	58	51	46,659	43,492	3	2	2,077	1,903
Potatoes - fresh (MT)	232	283	73,964	86,967	17	19	5,200	5,636
Tomatoes - fresh (MT)	155	136	125,544	107,061	13	12	8,129	8,479
Other fresh vegetables (MT)	136	135	117,849	113,449	7	6	6,290	5,597
Vegetables - frozen (MT)	322	358	250,446	285,413	31	33	23,832	25,726
Corn, sweet, frozen (MT)	56	56	45,537	49,183	5	5	4,019	3,899
Potatoes - frozen (MT)	202	237	143,334	171,543	20	22	14,305	15,898
Other frozen vegetables (MT)	64	65	61,576	64,687	6	6	5,507	5,929
Vegetables - canned (MT)	315	288	245,291	242,136	30	26	24,002	21,283
Pulses (MT)	401	428	189,499	213,769	30	47	13,366	22,619
Dried beans (MT)	262	248	133,779	143,228	20	25	9,613	14,945
Dried peas (MT)	83	97	27,982	31,959	7	14	2,237	4,633
Dried lentils (MT)	55	83	27,738	38,582	3	7	1,517	3,041
Hops, including hop extract (MT)	11	11	108,727	93,708	0	0	3,684	3,790
Other veg - prep or pres (NA)	--	--	1,266,198	1,489,326	--	--	132,970	151,708
Oilseeds and products (MT)	27,819	22,312	6,813,239	6,356,024	1,104	1,753	334,289	495,167
Oilcake and meal (MT)	6,147	5,081	1,177,697	1,024,154	270	426	52,573	85,114
Bran, hulls, legum. veg. (MT)	667	498	59,598	44,227	53	31	4,591	2,926
Corn oilcake and meal (MT)	598	300	73,496	33,784	30	7	3,434	814
Soybean meal (MT)	4,669	4,074	1,013,458	913,583	173	372	42,779	79,265
Other oilcakes and meals (MT)	213	209	31,145	32,560	13	16	1,769	2,110
Oilseeds (MT)	20,186	15,766	4,742,703	4,268,173	708	1,167	200,490	298,631
Rapeseed (MT)	40	30	9,562	7,928	2	7	511	2,120
Safflower seed (MT)	25	52	8,652	18,564	0	6	30	1,881
Soybeans (MT)	19,581	15,213	4,396,792	3,899,362	670	1,107	173,623	266,924
Sunflowerseeds (MT)	78	68	56,375	57,625	6	4	5,507	2,991
Peanuts, incl oilstock (MT)	60	34	38,163	26,965	5	1	3,722	1,122
Other oilseeds (MT)	324	276	81,374	70,477	18	33	4,458	7,007
Protein substances (MT)	78	93	151,785	187,252	6	8	12,639	16,585
Vegetable oils (MT)	1,486	1,465	892,839	1,063,697	126	161	81,226	111,422
Soybean oil (MT)	599	578	303,713	362,752	53	84	29,052	48,911
Cottonseed oil (MT)	71	101	36,896	62,706	3	11	1,786	7,056
Sunflower oil (MT)	260	187	123,642	111,764	11	19	5,724	12,089
Corn oil (MT)	297	289	167,843	195,771	35	19	19,389	12,744
Peanut oil (MT)	22	19	14,136	17,069	4	1	2,817	586
Rapeseed oil (MT)	6	18	4,503	11,893	1	1	386	694
Safflower oil (MT)	38	29	36,730	33,729	4	4	4,338	4,463
Other veg oils and waxes (MT)	193	243	205,376	268,013	17	22	17,733	24,879

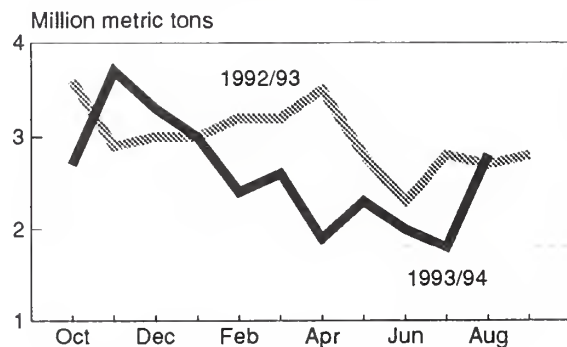
continued--

Table 1--U.S. agricultural exports: Quantity and value by commodity, continued

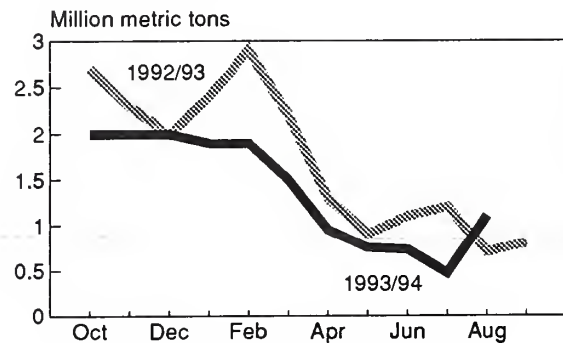
Quantity and unit	October-August				August			
	Thousand units		Thousand dollars		Thousand units		Thousand dollars	
	92-93	93-94	92-93	93-94	1993	1994	1993	1994
Tobacco - unmanufactured (MT)	221	188	1,378,818	1,203,484	10	11	69,308	66,236
Tobacco, burley (MT)	54	44	407,010	337,784	4	3	31,052	20,053
Tobacco, flue-cured (MT)	126	106	834,909	730,695	4	5	27,480	32,326
Other unmanufactured tobacco (MT)	41	37	136,898	135,004	2	3	10,776	13,858
Cotton, excluding linters (MT)	1,071	1,493	1,452,268	2,170,995	62	116	84,014	189,827
Cotton linters (MT)	34	69	10,666	18,520	3	7	756	1,975
Essential oils (MT)	12	14	169,806	189,268	1	1	15,461	16,520
Seeds - field and garden (MT)	509	461	602,010	562,860	17	15	31,118	31,941
Sugar and tropical products (NA)	--	--	949,991	1,127,650	--	--	96,194	104,560
Sugar and related products (NA)	--	--	332,129	385,024	--	--	30,670	40,138
Sugar - cane or beet (MT)	296	358	93,517	117,676	18	40	6,433	14,119
Related sugar products (NA)	--	--	238,611	267,347	--	--	24,236	26,019
Coffee, incl processed (MT)	32	55	131,164	184,134	5	4	14,313	16,627
Cocoa, incl powder and butter (MT)	24	28	51,177	52,079	2	2	5,393	3,099
Chocolate and preparations (MT)	86	116	257,533	334,030	10	10	28,032	29,386
Tea (MT)	22	21	103,279	95,309	2	2	10,660	7,171
Spices (MT)	18	19	45,457	48,895	2	2	4,556	4,835
Rubber - crude natural (MT)	11	10	26,755	24,074	1	1	2,430	3,076
Fibers, excluding cotton (MT)	3	5	2,498	4,105	0	0	139	229
Other misc. veg. products (MT)	32	31	308,033	271,082	3	3	21,897	21,406
Nursery and greenhouse products (NA)	--	--	213,802	204,532	--	--	16,483	17,432
Beverages, excluding juices (NA)	--	--	681,000	734,508	--	--	68,306	78,316
Selected non-agricultural exports (NA)	--	--	11,778,520	12,770,776	--	--	1,001,202	1,423,434
Fertilizers (NA)	--	--	1,688,338	2,223,855	--	--	117,067	181,175
Nitrogen (NA)	--	--	1,657,689	2,197,583	--	--	114,775	179,124
Phosphate (MT)	18	15	30,649	26,272	1	1	2,292	2,051
Fish and shellfish (MT)	1,329	1,872	2,680,752	2,652,947	132	128	245,345	352,742
Fish, fresh or prepared (MT)	558	589	1,516,840	1,506,223	59	72	170,621	242,636
Shellfish (MT)	135	134	825,154	832,874	6	9	40,084	61,235
Other fish products (MT)	637	1,149	338,758	313,850	66	46	34,640	48,872
Agricultural chemicals (MT)	254	255	1,219,645	1,221,871	20	20	80,294	106,359
Fungicides (MT)	19	25	111,477	133,545	2	3	9,276	11,722
Herbicides (MT)	116	97	546,628	546,801	10	8	36,998	39,015
Insecticides (MT)	66	63	303,480	277,321	7	4	23,691	25,326
Other pesticides (MT)	53	69	258,060	264,204	2	5	10,329	30,297
Farm machinery (NA)	--	--	2,152,051	2,365,554	--	--	174,596	220,400
Tractors & self-prop mach (NO)	26	28	723,742	869,824	2	2	54,968	89,439
Other ag machinery & parts (NA)	--	--	1,428,309	1,495,730	--	--	119,628	130,961
Tobacco - manufactured (NA)	--	--	4,037,733	4,306,549	--	--	383,900	562,757

Tables contain preliminary data. NA = Not available. Zeros in quantity columns indicate none or less than 500 units.

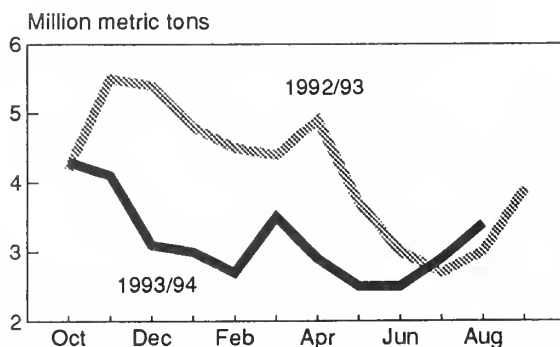
U.S. wheat exports



U.S. soybean exports



U.S. coarse grain exports



U.S. cotton exports

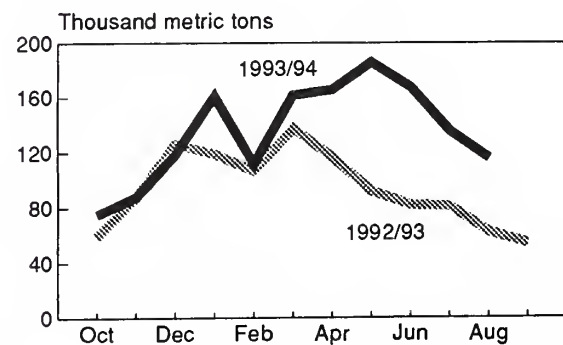


Table 2--U.S. agricultural imports: Quantity and value by commodity

Quantity and unit	October-August				August			
	Thousand units		Thousand dollars		Thousand units		Thousand dollars	
	92-93	93-94	92-93	93-94	1993	1994	1993	1994
Total agricultural imports (NA)	--	--	22,514,747	23,996,266	--	--	1,894,760	2,220,949
Noncompetitive agr. imports (NA)	--	--	5,093,524	5,530,647	--	--	434,442	675,328
Bananas and plantains (MT)	3,424	3,502	994,064	967,903	348	345	95,542	92,776
Coffee, including products (MT)	1,100	890	1,384,711	1,731,285	83	97	110,205	310,688
Cocoa and products (MT)	711	689	944,420	977,775	58	58	78,757	91,261
Tea and mate' (MT)	129	129	171,595	172,169	9	9	15,715	13,879
Spices (MT)	114	124	240,110	277,976	8	12	17,841	26,430
Rubber & allied gums-crude (MT)	911	918	780,210	801,260	79	86	67,321	86,151
Silk - raw (MT)	0	0	4,558	4,484	0	0	387	386
Wool, unmanufactured-carpet (MT)	12	12	28,062	28,464	1	1	2,000	3,025
Fibers, excluding cotton (MT)	73	77	39,196	50,756	7	7	3,469	4,129
Essential oils (MT)	28	27	189,532	211,440	1	3	17,744	22,517
Drugs - crude - natural (MT)	57	57	317,065	307,134	2	4	25,450	24,084
Competitive agricult imports (NA)	--	--	17,421,223	18,465,619	--	--	1,460,318	1,545,621
Animals and animal products (NA)	--	--	5,426,724	5,341,832	--	--	484,538	456,044
Animals-live, excl. poultry (NO)	3,204	2,909	1,442,445	1,244,155	216	229	109,443	103,893
Cattle - live (NO)	2,386	2,075	1,293,668	1,096,256	149	123	96,621	87,438
Horses & mules - live (NO)	21	15	61,959	53,689	1	1	5,050	6,467
Swine - live(NO)	756	767	72,751	68,323	63	85	6,501	6,451
Sheep - live (NO)	29	25	2,451	2,064	3	2	158	139
Other live animals (NO)	13	27	11,616	23,823	1	18	1,113	3,397
Meats & prods excl. poultry (MT)	1,034	1,074	2,489,234	2,526,196	100	91	249,787	205,866
Beef and veal (MT)	729	716	1,750,726	1,688,284	70	62	179,166	135,557
Beef & veal - fresh/frozen (MT)	663	640	1,542,322	1,459,039	64	56	163,066	114,128
Beef & veal - prep or pres (MT)	66	76	208,404	229,245	5	7	16,100	21,429
Pork (MT)	252	299	607,406	694,747	25	24	58,351	58,115
Pork - fresh or frozen (MT)	177	212	365,995	430,345	18	17	38,033	35,998
Pork - prepared, preservd (MT)	75	87	241,410	264,402	7	7	20,319	22,117
Mutton, goat, & lamb (MT)	21	22	52,448	55,705	2	2	4,631	4,803
Variety meats - fresh/frozen (MT)	21	26	37,287	50,022	2	2	4,477	4,504
Other meats - fresh or frozen (MT)	2	2	11,885	10,996	0	0	1,135	952
Other meats & products (MT)	10	10	29,483	26,442	1	1	2,027	1,935
Poultry and products (NA)	--	--	125,697	119,339	--	--	10,363	12,666
Poultry - live (NA)	--	--	13,720	11,934	--	--	1,226	1,227
Poultry meat (MT)	3	3	12,194	9,974	0	0	1,005	897
Eggs (NA)	--	--	34,587	29,643	--	--	3,295	2,725
Feathers & downs - crude (MT)	15	17	65,196	67,787	2	2	4,836	7,817
Dairy products (NA)	--	--	786,613	872,938	--	--	73,452	84,195
Milk & cream, fresh/dried (MT)	7	6	8,517	7,923	1	1	710	752
Butter & butterfat mixt (MT)	1	1	2,620	2,212	0	0	136	21
Cheese (MT)	126	145	417,030	449,295	10	12	32,885	41,567
Casein & mixtures (MT)	76	86	309,526	337,421	8	9	34,664	35,050
Other dairy products (NA)	--	--	48,920	76,087	--	--	5,057	6,805
Fats, oils, & greases (MT)	41	37	28,202	24,568	4	4	3,316	2,487
Hides & skins, incl furs (NA)	--	--	170,167	182,589	--	--	9,315	11,700
Sheep & lamb skins (MT)	5	4	18,574	17,264	0	0	1,584	1,201
Oth hides & skins ex fur (NA)	--	--	95,318	90,713	--	--	6,755	8,618
Fur pelts (NA)	--	--	56,274	74,611	--	--	976	1,880
Wool-unmfg, apparel grades (MT)	44	42	135,196	117,574	2	3	7,365	8,453
Sausage casings (MT)	14	13	54,271	56,700	1	1	5,832	6,089
Bull semen (NA)	--	--	4,189	3,768	--	--	223	562
Misc animal products (NA)	--	--	190,711	194,005	--	--	15,442	20,134
Non-animal products (NA)	--	--	11,994,500	13,123,788	--	--	975,780	1,089,577
Grains, products, & feeds (MT)	4,346	9,343	1,464,169	2,132,625	456	643	148,539	187,839
Wheat, excluding seed (MT)	1,261	2,649	146,305	294,608	169	154	20,673	17,150
Corn, unmilled (MT)	150	477	13,354	51,625	29	10	2,552	1,089
Oats, unmilled (MT)	933	1,741	91,821	151,249	60	98	5,368	8,148
Barley, unmilled (MT)	162	1,968	15,357	177,665	32	135	2,534	12,238
Rice (MT)	182	204	99,921	108,829	18	18	8,817	9,947
Biscuits & wafers (MT)	158	188	377,415	430,800	17	20	41,703	48,093
Pasta & noodles (MT)	166	213	157,997	194,696	16	23	14,416	21,019
Other grains & preps (NA)	--	--	309,971	411,946	--	--	30,156	38,703
Feeds & fodders ex oilcake (MT)	842	1,137	252,029	311,207	64	109	22,320	31,451
Fruits & preparations (MT)	2,075	2,129	1,338,634	1,392,495	114	127	79,856	88,833
Fruits - fresh or frozen (MT)	1,539	1,570	873,192	923,088	62	72	36,244	46,913
Apples, fresh (MT)	115	102	68,897	74,739	5	3	3,119	3,036
Avocados (MT)	18	8	12,520	5,688	1	1	248	568
Berries, excl strawberries (MT)	29	27	33,002	34,369	0	1	834	1,771
Citrus, fresh (MT)	152	157	57,497	67,757	20	22	8,598	12,001
Grapes, fresh (MT)	325	310	261,540	251,450	0	0	2	20
Kiwi fruit, fresh (MT)	23	28	14,787	16,410	3	3	2,244	1,766
Mangoes (MT)	111	118	85,093	91,618	11	19	7,512	12,344
Melons (MT)	427	460	129,734	149,151	0	0	205	186
Peaches (MT)	41	43	26,338	27,756	0	0	93	82
Pears (MT)	65	65	31,488	32,996	0	0	0	0
Pinapples, fresh or frozen (MT)	119	123	47,577	44,790	12	11	4,886	3,687
Plums (MT)	24	22	14,995	14,431	0	0	19	30
Strawberries, fresh or frozen (MT)	40	44	42,979	54,455	1	0	629	447
Other fruits, fresh or frozen (MT)	52	62	46,747	57,480	9	12	7,857	10,974
Fruits - prep or pres (MT)	536	559	465,442	469,406	52	54	43,611	41,920
Pineapples-canned or prep (MT)	323	308	201,005	167,606	32	34	19,225	17,025
Other fruits-prep or pres (MT)	213	251	264,436	301,801	21	20	24,386	24,895
Fruit juices, incl frozen (HL)	24,359	29,373	577,211	635,887	3,127	2,425	69,408	47,313
Apple juice (HL)	8,231	9,538	216,780	173,563	1,219	999	25,334	15,499

continued--

Table 2--U.S. agricultural imports: Quantity and value by commodity, continued

Quantity and unit	October-August				August			
	Thousand units		Thousand dollars		Thousand units		Thousand dollars	
	92-93	93-94	92-93	93-94	1993	1994	1993	1994
Grape juice (HL)	1,364	689	48,605	26,486	134	73	3,960	2,490
Grapefruit juice (HL)	81	37	2,722	1,326	0	0	38	29
Lemon juice (HL)	444	421	7,707	5,936	50	56	864	688
Lime juice (HL)	98	108	2,508	2,496	12	19	263	364
Orange juice (HL)	9,761	14,276	162,111	282,664	1,283	945	25,880	17,942
Pineapple juice (HL)	3,211	2,712	73,742	58,984	320	205	7,221	3,789
Other fruit juice (HL)	1,120	1,421	60,762	76,611	101	124	5,503	6,336
Nuts & preparations (MT)	176	177	464,911	438,677	18	18	43,512	47,554
Brazil nuts (MT)	10	11	14,222	18,308	2	1	2,351	2,215
Cashew nuts (MT)	58	60	235,365	260,125	5	7	21,170	29,952
Chestnuts (MT)	4	3	8,913	8,192	0	0	66	33
Coconut meat (MT)	45	53	41,722	48,122	5	5	4,851	4,437
Filberts (MT)	4	3	10,834	11,115	0	0	817	425
Macademia nuts (MT)	2	2	13,667	12,647	0	0	1,609	1,774
Pecans (MT)	20	13	85,821	30,617	1	0	6,805	1,106
Pistachio nuts (MT)	0	1	1,134	1,556	0	0	136	423
Other nuts (MT)	33	32	53,234	47,994	4	4	5,707	7,188
Vegetables & preparations (NA)	--	--	2,291,260	2,480,172	--	--	147,693	173,012
Vegetables - fresh or frozen (MT)	2,014	2,087	1,256,105	1,335,499	92	101	54,298	68,816
Tomatoes (MT)	365	391	296,938	319,263	16	21	8,687	18,015
Asparagus (MT)	29	26	40,276	39,665	2	2	1,719	3,017
Beans (MT)	17	17	19,299	19,314	1	1	737	700
Cabbage (MT)	24	15	5,847	3,425	2	2	631	553
Carrots (MT)	47	54	14,844	15,004	3	4	1,015	1,327
Cauliflower & broccoli (MT)	195	158	126,333	107,405	10	12	6,344	7,426
Celery, fresh (MT)	14	11	5,383	3,034	1	2	400	564
Cucumbers (MT)	238	248	84,351	105,348	3	6	1,453	2,632
Eggplant (MT)	20	19	11,707	17,698	0	0	14	7
Endive, fresh (MT)	2	2	5,693	4,699	0	0	208	604
Garlic (MT)	24	31	20,623	24,300	7	0	3,584	368
Lettuce (MT)	17	10	6,822	3,720	2	2	878	738
Okra (MT)	15	36	6,222	15,296	2	4	661	1,626
Onions (MT)	210	244	100,593	131,148	7	6	4,446	3,963
Peas, including chickpeas (MT)	31	33	26,656	30,767	3	3	2,615	2,501
Peppers (MT)	152	160	170,889	179,924	6	6	6,613	7,857
Potatoes (MT)	329	318	99,113	112,849	12	15	5,608	6,423
Radishes (MT)	14	15	8,464	7,477	0	0	87	48
Squash (MT)	94	101	86,900	57,676	1	1	464	644
Other veds - fresh or frozen (MT)	176	196	119,151	137,487	12	14	8,135	9,801
Vegetables - prepared or preserved (NA)	--	--	1,035,156	1,144,673	--	--	93,395	104,196
Bamboo shoots, preserved (MT)	26	26	22,555	20,862	1	2	1,166	1,827
Bean cake, miso (MT)	8	9	14,795	17,619	1	1	1,330	1,548
Cucumbers, preserved (MT)	8	13	5,858	10,394	1	3	580	2,066
Garlic, dried (MT)	4	8	4,354	6,432	0	0	314	242
Olives - prepared or preserved (MT)	69	65	144,095	142,739	8	7	13,401	14,268
Mushrooms, canned (MT)	44	60	93,793	122,010	3	6	7,061	12,568
Mushrooms, dried (MT)	2	1	21,464	15,655	0	0	1,515	1,748
Onions, preserved (MT)	5	3	6,156	3,321	0	0	333	266
Hops, incl extract (MT)	4	6	23,160	37,212	0	0	23	11
Artichokes - prepared (MT)	19	29	29,781	49,579	2	3	2,950	5,311
Asparagus - prepared (MT)	1	1	2,011	1,346	0	0	325	50
Tomatoes inc paste & sauce (MT)	89	105	68,812	76,798	8	8	4,578	4,942
Waterchestnuts (MT)	37	38	25,780	26,005	5	2	3,749	1,669
Beans & peas, dried (MT)	33	43	21,031	25,474	3	3	1,844	1,959
Mustard (MT)	8	9	9,287	10,231	1	1	922	991
Peppers & pimentos, prep (MT)	14	12	15,825	14,452	1	1	1,299	1,400
Soy sauce (MT)	31	34	28,795	33,438	3	4	2,409	3,436
Starches, excl wheat & corn (MT)	66	62	24,024	19,827	13	2	3,534	1,073
Soups & sauces (MT)	61	63	124,265	126,689	6	6	10,488	12,581
Vinegar (HL)	140	200	18,748	22,488	18	37	2,238	3,367
Yeasts (MT)	28	31	34,612	35,649	3	3	3,356	3,379
Other vegetables - prep/pres (NA)	--	--	295,955	326,454	--	--	29,979	29,497
Sugar and related products (NA)	--	--	928,123	943,805	--	--	83,115	106,267
Sugar - cane & beet (MT)	1,346	1,293	503,774	484,379	96	147	40,386	58,068
Molasses (HL)	7,033	10,100	53,681	82,181	301	693	2,379	7,244
Confectionery products (MT)	117	122	235,860	243,053	14	15	26,960	29,561
Other sugar & related prods (MT)	310	289	134,807	134,193	31	21	13,390	11,395
Spices (MT)	23	22	40,740	30,263	2	1	2,594	1,865
Tobacco - unmanufactured (MT)	366	267	1,057,986	752,565	29	8	56,859	13,948
Tobacco - filler (MT)	271	226	1,001,895	723,199	18	5	52,565	10,856
Tobacco - scrap (MT)	94	38	48,168	16,067	10	2	4,019	1,681
Other tobacco (MT)	1	3	7,923	13,300	0	0	275	1,411
Beverages, ex fruit juices (HL)	12,770	14,424	1,801,995	1,936,260	1,301	1,490	163,756	191,797
Wine (HL)	2,208	2,468	883,111	931,171	201	234	68,313	86,244
Malt beverages (HL)	9,440	11,221	829,520	943,966	987	1,189	86,264	100,030
Other beverages (HL)	1,122	735	89,364	61,123	113	67	9,179	5,523
Oilseeds & products (MT)	2,250	2,968	1,111,509	1,360,038	198	267	94,230	139,399
Oilseeds & oilnuts (MT)	346	821	120,381	250,590	27	57	10,948	18,458
Flaxseed (MT)	109	125	22,243	27,155	6	12	1,235	2,499
Mustard seeds (MT)	48	53	12,597	13,448	4	5	1,073	1,255
Rapeseed (MT)	22	379	5,939	99,606	7	27	2,252	7,403
Sesameseed (MT)	34	37	33,475	38,128	3	4	3,243	4,076
Soybeans (MT)	56	174	11,568	42,734	1	6	137	1,277
Sunflower seeds (MT)	45	25	11,434	8,001	2	0	658	200

Table 2--U.S. agricultural imports: Quantity and value by commodity, continued

Quantity and unit	October-August				August			
	Thousand units		Thousand dollars		Thousand units		Thousand dollars	
	92-93	93-94	92-93	93-94	1993	1994	1993	1994
Other oilseeds & oilnuts (MT)	33	29	23,125	21,518	3	3	2,350	1,748
Oils & waxes-vegetable (MT)	1,361	1,448	911,696	1,010,229	104	147	73,284	112,228
Castor oil (MT)	39	39	22,991	26,869	6	0	3,633	47
Coconut oil (MT)	487	424	212,447	191,059	25	41	10,344	23,414
Cottonseed oil (MT)	17	11	8,073	6,683	2	0	1,372	0
Olive oil (MT)	116	116	229,212	217,688	11	11	19,283	22,389
Palm oil (MT)	99	156	37,828	57,190	7	21	2,155	8,497
Palm kernel oil (MT)	124	123	71,075	62,358	4	13	1,493	8,819
Peanut oil (MT)	0	5	391	4,361	0	0	113	53
Rapeseed oil (MT)	358	378	177,880	230,016	38	36	20,678	22,127
Soybean oil (MT)	1	30	548	17,002	1	1	272	961
Sesame oil (MT)	5	6	15,705	16,867	0	1	1,278	1,980
Other oils & waxes-veg. (MT)	114	159	135,547	180,136	10	24	12,662	23,943
Oilcake & meal (MT)	544	699	79,432	99,218	66	63	9,999	8,713
Cotton, excluding linters (MT)	0	2	311	4,144	0	1	48	1,606
Cotton linters (MT)	11	13	10,163	11,812	1	1	759	1,142
Seeds - field & garden (MT)	181	292	202,121	238,353	6	8	14,296	14,755
Cut flowers (NA)	--	--	333,153	374,857	--	--	23,008	23,789
Nursery stock, bulbs, etc. (NA)	--	--	233,791	242,461	--	--	36,625	37,718
Other vegetable products (MT)	29	30	138,422	149,374	2	2	11,480	12,740
Selected non-agric. imports (NA)	--	--	9,815,923	11,115,496	--	--	879,660	1,019,100
Fertilizers (MT)	17,344	18,814	1,394,274	1,733,894	1,347	1,495	101,034	142,589
Potassium (MT)	6,293	7,212	504,822	580,823	555	605	42,582	46,191
Nitrogen (MT)	5,950	7,135	695,700	931,349	426	527	45,379	75,465
Phosphate (MT)	5,098	4,463	192,496	220,400	366	363	13,056	20,821
Fish and shellfish (MT)	1,425	1,676	5,247,811	5,907,963	175	157	520,010	619,746
Fish - fresh or prepared (MT)	825	936	2,268,256	2,402,970	100	93	227,602	220,681
Shellfish (MT)	376	398	2,884,777	3,374,581	38	42	278,890	388,447
Fish products, other (MT)	224	342	94,777	130,411	37	23	13,519	10,619
Agricultural chemicals (MT)	101	108	621,620	680,978	6	7	32,848	40,101
Fungicides (MT)	32	33	78,766	93,864	2	3	4,473	6,898
Herbicides (MT)	21	21	186,579	200,781	1	1	11,856	10,151
Insecticides (MT)	6	9	41,164	65,084	0	0	2,481	2,094
Other pesticides (MT)	43	45	315,111	321,249	3	3	14,037	20,958
Farm machinery (NA)	--	--	2,172,484	2,552,082	--	--	183,736	204,608
Tractors & self-prop mach (NO)	1,928	2,927	1,097,206	1,462,313	147	310	83,628	116,211
Other ag mach & parts (NA)	--	--	1,075,278	1,089,769	--	--	100,107	88,397
Tobacco - manufactured (NA)	--	--	379,733	240,579	--	--	42,033	12,055

Tables contain preliminary data. NA = Not available. Zeros in quantity columns indicate none or less than 500 units.

Table 3--U.S. agricultural trade summary (\$ Million)

Item	June	July	August	Fiscal year to date	Pct chng 93-94
Agricultural exports	3,298	3,148	3,514	39,952	1.5
Imports (c.i.f.)	2,383	2,140	2,407	26,171	6.9
Imports (Customs val.)	2,191	1,972	2,221	23,996	6.6
Trade Balance:					
Exports minus cif imports	915	1,008	1,107	13,781	-7.4
Exports minus Customs valued imports	1,107	1,176	1,293	15,956	-5.3

Preliminary data.

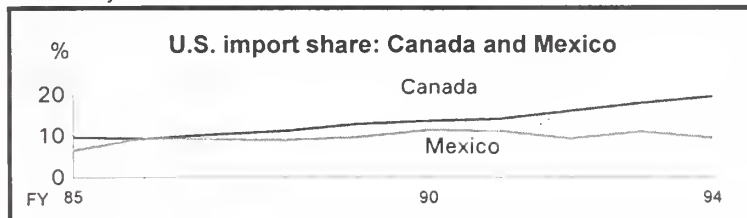


Table 5--U.S. agricultural exports (\$ Million)

Commodity group	June	July	August	Fiscal year to date	Pct chng 93-94
Total	3,298	3,148	3,514	39,952	1.5
Live animals	37	42	50	544	21.5
Meat & poultry	414	404	444	4,442	11.0
Dairy prod & eggs	64	59	78	802	-2.2
Animal fats	47	39	44	462	-5.1
Hides & skins	133	127	135	1,300	10.2
Wheat	264	240	334	3,632	-17.1
Rice	76	87	42	836	19.3
Corn	257	258	298	3,522	-9.1
Other feed grains	29	51	55	685	-14.3
Animal feeds	225	258	269	3,083	-2.0
Soybeans	191	119	267	3,899	-11.3
Vegetable oils	72	92	111	1,064	19.1
Fruits & nuts	380	345	366	3,884	11.4
Vegetables	313	287	280	3,188	7.4
Cotton & linters	267	224	192	2,190	49.7
Tobacco, unmg.	93	62	66	1,203	-12.7
Seeds, nursery	40	43	49	767	-5.9

Preliminary data.

Table 4--Selected U.S. agricultural imports from Canada and Mexico

	Oct-Aug		Oct-Sep	
	92-93	93-94	92-93	93-94
	1,000 Units		\$ millions	
Canada				
Total agricultural imports	--	--	4,026	4,777
Cattle and calves(NO):	1,212	906	899	704
Meats & prods(MT):	305	357	680	757
Grains & feeds(MT):	3,358	7,626	722	1,213
Vegetables - fr or froz(MT)	448	462	165	189
Oilseeds & prods(MT):	1,150	1,873	323	567
Mexico				
Total agricultural imports	--	--	2,570	2,673
Vegetables - fr, froz(MT)	1,337	1,344	906	919
Cattle and calves(NO):	1,173	1,169	394	422
Fruits & preps(MT):	554	564	307	344
Coffee & prods(MT):	156	166	207	296
Malt beverages(HL):	1,773	1,994	146	163

Source: FATUS

Table 6--U.S. agricultural imports (\$ Million, Customs value)

Commodity group	June	July	August	Fiscal year to date	Pct chng 93-94
Total	2,191	1,972	2,221	23,996	6.6
Live animals	102	99	105	1,256	-13.7
Meat & poultry	251	225	207	2,536	1.4
Dairy prod & eggs	82	85	87	903	9.9
Grains & feeds	211	190	197	2,232	44.6
Fruits & nuts	312	268	276	3,435	1.8
Vegetables	195	170	173	2,480	8.2
Vegetable oils	91	89	112	1,010	10.8
Wine	91	75	86	931	5.4
Malt beverages	109	106	100	944	13.8
Coffee	160	202	311	1,731	25.0
Cocoa	75	75	91	978	3.5
Rubber, natural	76	67	86	801	2.7
Sugar-cane & beet	60	28	58	484	-3.8
Tobacco, unmg.	74	18	14	753	-28.9
Seeds, flowers	50	46	76	856	11.3

Preliminary data.

United States
Department of Agriculture
1301 New York Avenue, N.W.
Washington, D.C. 20005-4789

OFFICIAL BUSINESS

Penalty for Private Use, \$300

FIRST CLASS
POSTAGE & FEES PAID
USDA
PERMIT NO. G-145

Moving? To change your address, send this sheet with label intact, showing new address to EMS Information, Rm. 228, 1301 New York Ave., N.W. Washington, D.C. 20005-4789.

KAL Beltsville
Rm 002

The United States Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs and marital or familial status. (Not all prohibited bases apply to all programs). Persons with disabilities who require alternative means for communication of program information (braille, large print, audiotape, etc.) should contact the USDA Office of Communications at (202) 720-5881 (voice) or (202) 720-7808 (TDD). To file a complaint, write the Secretary of Agriculture, U.S. Department of Agriculture, Washington, D.C., 20250, or call (202) 720-7327 (voice) or (202) 720-1127 (TDD). USDA is an equal opportunity employer.

■ Want to Subscribe?

■ Time to Renew?

U.S. Agricultural Trade Update

- ☐ Yes! I want to **start** my subscription.
☐ Yes! I want to **renew** my subscription.

Domestic: ☐ 1 Year \$20.00
Foreign: ☐ \$25.00

Mailing address (for renewals, attach mailing label here)		
Name		
Address		
City	State	Zip
Daytime phone ()		

Attention current subscribers:
The top line of your mailing label may contain renewal information. This expiration reminder appears in one of two formats: APR95 (expiration date is April 1995) or 1-FTU-2 (two issues of your subscription remain).

Payment method		Amount	Credit card number
<input type="checkbox"/> Check	<input type="checkbox"/> Money order	\$ _____	_____
<input type="checkbox"/> VISA	<input type="checkbox"/> MasterCard		_____
			Expiration date (Month/Year) _____

Return this form to: ERS-NASS, 341 Victory Drive, Herndon, VA 22070

Use purchase orders, checks drawn on U.S. banks (and in U.S. funds), cashier's checks, or international money orders. Make payable to ERS-NASS. PLEASE DO NOT SEND CASH.

**For fastest service, call our toll-free order desk 1-800-999-6779
in the U.S. and Canada; other areas please call 703-834-0125.
Or FAX this order form to 703-834-0110.**